

## Leadership Excellence in Acquisition Program Now Accepting Applications



*From the Director, DAU Center for Contracting  
Leonardo Manning  
April 30, 2015*

The Partnership for Public Service's Leadership Excellence in Acquisition Program

(LEAP) is a leadership development program for federal contracting professionals seeking to develop the leadership and business skills necessary to take on future government leadership roles. The program is now accepting applications for the next cohort, which will kick off Oct. 13-15, 2015.

Addressing a need identified by the Office of Federal Procurement Policy (OFPP), the nine-month program is designed to complement the technical skills learned in other programs with the leadership and interpersonal skills necessary to become a high-performing acquisition professional. Through a combination of innovative coursework, best practice benchmarking, and facilitated dialogue with industry leaders, graduates of the program emerge with a stronger capability to manage others, lead teams, and deliver results.

Sessions include a combination of content delivery, peer collaboration, networking, and benchmarking. Participants benchmark some of the most successful organizations and leaders in the acquisition field for a behind-the-scenes look at their strategies for delivering results. Lessons taught in the classroom are reinforced through team capstone projects designed to tackle complex acquisition work-

force issues. Current projects range in topic from developing a comprehensive acquisition employee retention plan to encouraging greater innovation from contractors. Participants meet for a session every two months for a total of approximately 14 days in session and 89 classroom hours.

Enrollment in LEAP is open to mid-level high-performing contracting officers and contracting specialists. At a minimum, participants should possess a Level II or equivalent certification and have at least three years of contracting experience. Program tuition is \$5,900 and includes all course materials, session facilitation, and program support. Upon completion of the program, graduates will be eligible to earn Continuous Learning Points.

Leadership Excellence in Acquisition Program Brochure (<http://ourpublicservice.org/issues/develop-leaders/leadership-excellence-in-acquisition-program.php>)

Leadership Excellence in Acquisition Program Overview (<http://www.fai.gov/drupal/content/leadership-excellence-acquisition-program-accepting-applications>)

For more information or to download the application, visit <http://ourpublicservice.org/leap>, or contact Mollie Allers at [mallers@ourpublicservice.org](mailto:mallers@ourpublicservice.org) or 202-775-2749.

## Call for Nominations — Defense Acquisition Workforce Individual Achievement & Workforce Development Awards for 2015



*From the DAU Director, Logistics & Sustainment Center  
Bill Kobren  
May 14, 2015*

On May 4, 2015, the Principal Deputy Undersecretary of Defense for Acquisition, Technology and Logistics (PDUSD[AT&L]) announced the call for nominations for both the 2015 Defense Acquisition Workforce Individual Achievement Award and for the 2015 Defense Acquisition Workforce Development Award. These awards programs advance the Better Buying Power 3.0 objective of improving the professionalism of the total acquisition workforce through recognition of superior acquisition management. Nomination submissions, endorsed by the individual's Component Acquisition Executive, are due no later than Aug. 1, 2015, to [achievement.award@dau.mil](mailto:achievement.award@dau.mil).

According to the memorandum, "the 2015 Individual Achievement Award recognizes our top performers in eighteen acquisition functional categories. The 2015 Defense Acquisition Workforce Development Award recognizes organizations for their excellence in creating a highly qualified and professional workforce. ...The selection criteria include specific emphasis on how accomplishments contribute to achieving Better Buying Power objectives."

The announcement goes on to state that "nominations must be endorsed by the Component Acquisition Executive and submitted electronically by Aug. 1, 2015. Nominations should be sent to [achievement.award@dau.mil](mailto:achievement.award@dau.mil) for the Individual Achievement Awards and to [development.award@dau.mil](mailto:development.award@dau.mil) for the Organizational Development Awards. Additional information is provided at <http://www.dau.mil/acqawards>.

"It is important that we continue to recognize the outstanding contributions of our acquisition, technology, and logistics professionals who are critical in supporting our warfighters and the defense mission. Award winners will be honored at a ceremony in late 2015, and recipients will be highlighted in a Pentagon display for one year. Thank you once again for nominating individuals and organizations most deserving of recognition."

Download the memorandum and awards criteria at <https://acc.dau.mil/Community-Browser.aspx?id=721064>.

The Life Cycle Logistics career field is, of course, one of the 18 award categories.

### **Defense Systems Acquisition Management Course Schedule Announcement for 2015**

The National Defense Industrial Association (NDIA) is sponsoring an offering of the Defense Systems Acquisition Management (DSAM) course Sept. 21-25, 2015, at the Hilton Providence in Providence, Rhode Island.

The DSAM course meets the needs of defense industry program managers in today's dynamic environment, providing the latest information related to:

- Defense acquisition policy for weapons and information technology systems including discussion of the DoD 5000 series (directive, instruction, and guidebook).
- Defense acquisition, and reform and initiatives.
- Defense acquisition procedures and processes.
- The Planning, Programming, Budgeting, and Execution process, and the Congressional budget process.
- The relationship between capability needs determination, resource allocation, science and technology activities, and acquisition programs.

The course will include blocks of instruction in: Management in the Acquisition Environment, Acquisition Life Cycle Process, Challenges to Program Management, and Application of Acquisition Procedures. Taught by Defense Acquisition University (DAU) professors and other guest speakers, the course uses the same acquisition policy information provided to DoD students who attend DAU courses for formal acquisition certification.

Prospective DSAM students are industry program managers, assistant program managers, systems engineers, industry personnel serving on DoD Integrated Product Teams, and other personnel that must interface with DoD program offices involved in program development and execution.

The result of successful completion of this course is a comprehensive understanding of the environment and driving forces affecting program managers, which will significantly increase awareness and effectiveness in dealing with programmatic issues.

The course is also open to a limited number of government mid- to upper-level managers, tuition-free. Government personnel may apply the DSAM course towards fulfillment of government continuous learning (CL) points. DSAM counts for 34 CL points, or 3.4 Continuous Education Units (CEU). Attending a DSAM course does not provide any credit or equivalency toward Defense Acquisition Workforce Improvement Act certification in any acquisition career field.

All course materials and handouts will be provided to students on CD ROM. Please bring a laptop computer that is equipped with a CD ROM with you to the class. If you do not have access to a laptop, please contact the respective meeting planner as soon as possible. There will be a limited number of laptops available for use through NDIA, so please call early.

For further information, please contact Angie DeKleine, NDIA Operations, at [adekleine@ndia.org](mailto:adekleine@ndia.org) or 703-247-2599. Register online for the June 2015 course offering at <http://www.ndia.org/meetings/502C/Pages/default.aspx>.

### **Capella University Announces Multiple Scholarship Opportunities for DAU Students**

Defense Acquisition University academic partner Capella University announces multiple scholarship opportunities for DAU students, active-duty service members, National Guard members, and civilian employees of the Department of Defense affiliated with DAU. Applicants are eligible for a \$3,000 scholarship that may be applied to all undergraduate and graduate degree program enrollments from May through September. Application deadline for this term is September 14, 2015. Ensure you apply today. For more information, visit <https://alliance.capella.edu/corporate/dau.html?revkey=132708>.

### **Additive Manufacturing Resource Page Goes Live**

You may know it better as 3-D printing, but additive manufacturing isn't running out of "ink" in the near future. In conjunction with Deloitte University Press (a DAU strategic partner), the university announces the creation of a new reference website at <https://acc.dau.mil/AM> to act as a guide for the acquisition workforce on all topics related to this cutting-edge process.

### **DAU: Helping You Complete the Mission**

In addition to classroom and online learning, DAU provides tools and guides to assist acquisition professionals in the day-to-day completion of projects and tasks. From the "Acquisition Requirements Roadmap Tool" to the "Life-Cycle Sustainment Plan Template," these tools are there to help the acquisition workforce support the warfighter and better serve the public. Visit <https://dap.dau.mil/smart/> for a complete list.

### **A "Best-In-Class" Partnership between DAU and Rolls-Royce**

On April 17, Defense Acquisition University and the Rolls-Royce Corporation (RRC) officially entered into a formal partnership agreement.

Renowned as one of the most prestigious names in engineering, the Rolls-Royce Corporation (RRC) has been a leader in the electrical and mechanical business since 1884. In addition to its successes in military and civilian engines, RRC has been a leader in the application of Performance-Based Logistics (PBL) support strategies.

PBL strategies are most effective when government and industry work together toward a common objective. As a primary source of acquisition training within the Department of Defense, Defense Acquisition University is uniquely positioned to help build strong and viable relationships between industry and government partners. This partnership officially forges a cooperative association between the two organizations to promote the understanding and improvement of performance-based logistics, public-private partnerships, and supply chain proven practices, while enriching student experiences through exchanges, collaborative curriculum development, and guest lecture opportunities.

The university is constantly assessing methods to enhance its ability to support the warfighter and the Defense Acquisition Workforce. Partnerships of this nature provide essential components to help satisfy such goals.

### **Life Cycle Sustainment Education Opportunity**

*Institute for Defense & Business – DAU Strategic Partner*

Sustaining a weapon system over the course of its life time is often the greatest cost incurred by the U.S. Department of Defense during the normal acquisition process. The Life Cycle Executive Leadership Program (LCEL) developed by Defense Acquisition University's partner, The Institute for Defense and Business (IDB), is a week-long, executive-level education program designed for those who want to learn about implementing, managing, or developing life cycle plans or policies in their organizations.

Whether these plans account for the sustainment of a floating city such as the *USS Ronald Reagan* or a small, disposable hand-thrown drone, these plans can be very complex, but have the potential to save significant amounts of U.S. tax dollars. IDB created the LCEL in response to the need to reduce total ownership costs for military and other government products, services, platforms, and systems. IDB offers this course in partnership with two leading schools of industrial and systems engineering, North Carolina State University and North Carolina Agricultural and Technical State University.

Experts from these universities, the private sector, and military/government thought leaders collaborated with the IDB to develop a curriculum on effective and affordable life cycle

systems design. The objective of the course is to increase the life cycle management knowledge and skills of participants while linking them to a broader network of peers. LCEL provides world-class academic instruction, peer interaction, and in-depth exchanges with military, government, and private sector counterparts.

Participants are eligible to claim 42 Continuous Learning Points (CLPs). Enrollment for LCEL for the period Sept. 20–25, 2015, is now open. For more information, contact April McGill at [McGill@IDB.org](mailto:McGill@IDB.org). Learn more about the LCEL at <http://www.idb.org/programs/lcelp>.

### **FROM LEONARDO MANNING, DIRECTOR, CENTER FOR CONTRACTING**

#### **Data Rights and Intellectual Property (April 15, 2015)**

Better Buying Power 3.0's overarching theme is Achieving Dominant Capabilities through Technical Excellence and Innovation. Its focus is strengthening our efforts in innovation and technical excellence while continuing the Department's efforts to improve efficiency and productivity. Part of BBP 3.0 involves data rights and intellectual property in DoD contracts. Along these lines, DoD re-published a Data Rights brochure to reflect changes to the Defense Federal Acquisition Regulation Supplement (DFARS), updated DoD 5010.12M on Procedures for the Acquisition and Management of Technical Data, and developed an Intellectual Property Strategy Guidance brochure to support data rights planning. DAU's ACQuipedia site has articles on both Data Rights and Intellectual Property for DoD's acquisition workforce to familiarize themselves with these two current and important issues, currently being emphasized by the Under Secretary of Defense for Acquisition, Technology and Logistics Frank Kendall and his recent issuance of BBP 3.0.

DoD established a Modular Open Systems Architecture (MOSA) team that is reviewing and assessing DoD's practices in Intellectual Property acquisition over the past several years. Later this year, the MOSA team is expected to report on trends and the impact of steps taken for source selection and management of intellectual property in both industry and government. While the ACQuipedia articles on Intellectual Property and Data Rights focus on basic contracting officer responsibilities in terms of selection and implications of the use of applicable DFARS clauses, the two articles will be updated with additional information that emerges from the MOSA report and from other relevant DoD guidance appropriate for inclusion in DAU's learning assets, including its ACQuipedia articles.

**Appropriate Use of Lowest Priced, Technically Acceptable (LPTA) Source Selection Process and Associated Contract Type (April 16, 2015)**

While the Better Buying Power Initiative v3.0 shifts to a focus on technological capability, it continues the emphasis on selection of appropriate contract type and method of solicitation to Incentivize productivity and innovation in industry and government. In his March 4, 2015 memo, "Appropriate Use of Lowest Price Technically Acceptable Source Selection Process and Associated Contract Type," Under Secretary of Defense for Acquisition, Technology and Logistics Frank Kendall provides clarification on when it is appropriate to use LPTA and the full trade-off source selection process. He also provides guidance on the use of appropriate contract type, particularly with respect to service acquisitions. For those interested in a deeper discussion on use of LPTA, read the July 2014 GAO Report (GAO-14-584), "Factors DOD Considers when Choosing Best Value Processes are Consistent with Guidance for Selected Acquisitions." Download both documents from the following websites:

<https://www.pubklaw.com/wp-content/uploads/2015/03/LPTA-memo.pdf>

<http://gao.gov/products/GAO-14-584>

**Newly Revised CLC 025 Small Business Program for Contracting Officers (April 30, 2015)**

The Small Business Program for Contracting Officers' continuous learning module has been updated to provide education for contract specialists and contracting officers by taking a walk through the pre-solicitation, solicitation to award, and post-award phases of the contracting process with a focus on small business. CLC 025 takes the contract specialist and contracting officer through the contracting process, emphasizing their responsibilities and prospects to maximize opportunities for small businesses in each contracting phase. The revised module covers such topics as set-asides under Multiple Award Contracts, reviewing subcontracting plans vs. evaluating small business participation, and joint ventures, just to name a few. Let me encourage you to take the revised CLC 025 even if you took the previous version; it's full of new and very useful information. As a reminder, CLC 025 is required for Level 1 Certification in the Contracting Career Field. Download an overview of CLC 025 at [http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs\\_id=1863](http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs_id=1863).

**CLC 048, Export Controls—What the Contracting Community Needs to Know (May 6, 2015)**

I am pleased to announce the recent launch of a brand-new continuous learning asset: CLC 048, "Export Controls—What the Contracting Community Needs to Know." This

new course provides comprehensive training on United States export control regulations administered by the U.S. Departments of State (ITAR), Commerce (EAR), and Treasury (OFAC). Recent export control reform changes have made it more important than ever to stay current on the rules, and this course will enable the contracting community to stay informed. The overall goal of CLC 048 is to communicate the roles and responsibilities of requiring activities, contracting officers, and technical specialists in effectively implementing export control acquisition policies to Department of Defense contracts. Among the many topics covered in CLC 048 are: Introduction to Export Controls, Controlled Items and Activities, Jurisdiction and Classifications, when U.S. Rules Apply Outside of the U.S., and ITAR License Exemptions. Expect to spend about 4 hours to complete this module at [http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs\\_id=2040](http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs_id=2040).

**New Certifying Officers Training for Purchase Card (CLG 006) (May 12, 2015)**

DAU has deployed CLG 006, Certifying Officer's Legislation for Purchase Card Training. This new module can be downloaded from the DAU iCatalog at [http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs\\_id=2057](http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs_id=2057).

This continuous learning module is applicable to all DoD Purchase Card Certifying Officers (CO) and contains all the background and legal requirements of the law and regulations governing COs, their pecuniary liability for potential losses of funds due to erroneous payments they had certified, and their rights as an accountable official. CO training for Certifying Officers in the Federal Government is mandated by law; this training will provide them with their responsibility under the law.

This module is primarily intended for acquisition and non-acquisition workforce members. CLG 006 is mandatory for Levels 3 and 4 Agency/Organization Program Coordinators (A/OPC), Prime or Alternate Approving/Billing Officials (A/BO), Cardholders (CH), Check Writers, and GPC Certifying Officers who are not Prime or Alternate A/BOs.

The DPAP Program Development & Implementation team developed the content for CLG 006, while coordinating closely with DAU during the development process. Check out this new training module that will help Purchase Card Certifying Officers understand their pecuniary liability and their rights under the law.

Read more of Manning's Blog entries at <https://dap.dau.mil/training/cl/blogs/default.aspx>.



**FROM STEVE SKOTTE, DAU  
PROFESSOR OF SPACE  
ACQUISITION**

**Air Force Space Command 4-Star  
Highlights Priorities (April 21, 2015)**

General John E. Hyten, commander of Air Force Space Command, also has the Air Force's space acquisition organization (Space and Missile Systems Center—SMC) under his command. On April 14 at the 2015 Space Symposium in Colorado Springs, he identified several key actions to be taken to ensure U.S. strength in space for the future. He also discussed his command priorities, changes in store for space crews, and new initiatives to assure access to space. For the complete article, visit <http://www.afspc.af.mil/news/story.asp?id=123445802&source=GovD>.

**60 Minutes Airs Two-part Segment on Air Force Space  
Command (April 27, 2015)**

In case you missed it, the 60 Minutes two-part segment on Air Force Space Command is available at <http://www.cbsnews.com/news/rare-look-at-space-command-satellite-defense-60-minutes/>. It includes interviews with Air Force Secretary Deborah Lee James, General John Hyten, the head of Air Force Space Command, and Brigadier General Bill Cooley, director of the GPS Directorate. The segment, aired on Sunday, April 26, reflects a broad array of Air Force Space Command missions including launch, satellite operations, missile warning, acquisition, and the Joint Space Operations Center.

**GAO's Annual Review of Space Systems Acquisition  
(May 4, 2015)**

The GAO recently published their 2015 review of DoD space programs (<http://www.gao.gov/products/GAO-15-492T>). Much of the report highlighted several specific programs making positive strides that “largely overcome acquisition challenges—such as matching resources to requirements, facilitating competition, and parts quality issues—and are producing and launching satellites.” This is *great* news. One critical area to be continually addressed is making sure the ground systems are able to take full advantage of a satellite's capability when it is launched. The report pointed out a couple of shortfalls in this area.

Read more of Skotte's Blog entries at <https://dap.dau.mil/training/cl/blogs/default.aspx>.



**FROM LENN VINCENT, DAU  
INDUSTRY CHAIR**

**Department of Defense Cyber Strategy  
(April 24, 2015)**

The Department of Defense cyber strategy guides the development of DoD's cyber forces and seeks to strengthen cyber defense and cyber deterrence posture. It focuses on building cyber capabilities and organizations for DoD's three primary cyber missions. Learn more in the Defense.gov special report, The Department of Defense Cyber Strategy: <http://www.defense.gov/cyberstrategy>.

Read more of Vincent's Blog entries at <https://dap.dau.mil/training/cl/blogs/default.aspx>.